

INVU: CASE STUDY

KEY BENEFITS

Links seamlessly with existing applications

Assists compliance

Centralises information held across various applications

Instant document recall

Remote access

Easy to use for all staff

“We wanted a system that could link to Spindle and capture our invoices when printed, but also link seamlessly to our existing Sage applications.... Invu provides us with this technology.”

Maureen Davies
Finance Manager, Vetspeed.

BACKGROUND

Vetspeed is one of the leading companies in the UK that deals with specialist waste management of products such as condemned meats and other foodstuffs. With the business growing rapidly over the past few years, both organically and through acquisition, the company soon had to face a management problem of its own. Increasing paperwork for each transaction meant the company was simply buried in its own paperwork.

THE PROBLEM

In particular Vetspeed was faced with the ongoing difficulties surrounding compliance, as enforced by the Environment Agency, which was directly contributing to the escalating mountain of paperwork required for each transaction. This includes the requirements for them to keep paperwork for a number of years to prove that any disposals were handled correctly, legally and efficiently. Coupled with the problem of working from a number of different office sites, it was clear that Vetspeed needed to put in place an electronic document management system company wide.

As Maureen Davies, Finance Manager, of Vetspeed comments: “The nature of our business means that we generate a plethora of paperwork for each transaction. Yet if a customer called with either a general enquiry or an accounts query it was difficult for us to pull up documents quickly and efficiently. We were using microfiche, which was in many respects useless. After reading an article on archiving we realised that electronic systems could be so much more effective.”

THE SOLUTION

As a result of this, Vetspeed decided to install an Invu document management system. The initial system, installed from September 2004, was a 20-user Invu system for Vetspeed’s accountancy department, managed by Maureen Davies. “We found Invu was a very professional company that could provide us with the technology we needed. We wanted a system that could link to Spindle and capture our invoices when printed, but also link seamlessly to Sage applications, archiving our delivery notes, PODs, supplier invoices and job sheets. Invu provides us with this technology to manage our documents regardless of what software packages we use.”

• **BENEFITS OF INVU**

• In January 2005, Vetspeed implemented SalesLogix for its CRM requirements.
• Following this, Invu was rolled out company wide. One of the key benefits of
• using Invu for document management is any document can be retrieved by
• any member of staff, from any of their existing applications.

• Doug Embleton, Business Development Manager at Invu comments: “Since
• Invu’s document management system can be accessed from any programme,
• Vetspeed has been able to implement Invu company-wide. Our easy-to-use
• technology means that any documents can be easily accessed from any
• location, allowing Vetspeed to process accounts and customer queries much
• more effectively.”

• Maureen Davies from Vetspeed concludes: “Working with Invu has been of
• great benefit to Vetspeed. We’ve found that the product is easy to use, allowing
• us to easily install it throughout our business. We look forward to a continuing
• relationship with Invu.”

• For more information on how Invu can link to your Sage applications,
• please contact:

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